

Amphenol Printed Circuits 91 Northeastern Blvd. Nashua, New Hampshire 03062 USA

August 2, 2021

To whom it may concern:

I am writing this letter to recommend the services of Promatec.

In 2020, Amphenol Printed Circuits contracted Promatec to build a custom machine to inspect and straighten contact pins on large printed circuit board assemblies. This is a custom, precision task for which there is no "off-the-shelf' machinery available. This task had previously been performed with an old, tired machine, which required frequent operator interaction. Amphenol's goal was to acquire a machine that could perform this operation much more quickly and reliably with less operator dependency.

Promatec was asked to design, fabricate, and deliver a custom solution in a short timeframe to allow us to meet our customer's needs. Promatec took a creative, forward thinking approach, and designed the machine to be upgradable and easily converted to perform other tasks. Promatec worked to the aggressive schedule with enthusiasm, and delivered a machine exceeding our expectations within the timeframe asked. The creative design more than tripled our throughput while eliminating the need for operator interaction.

Promatec worked closely with Amphenol during all phases of the design and build, providing frequent updates and incorporating our feedback along the way. Installation went very smoothly, and Promatec remained on site at our facility until we were comfortable with the equipment.

Amphenol intends to continue working with Promatec for our future automation needs. Promatec has proven to be knowledgeable, skilled and efficient. I highly recommend Promatec to any company looking for a custom automation solution.

Sincerely,

Leonard Conaty
Manufacturing Engineer
Amphenol Printed Circuits